

MARCH – JUNE 2021

# Purchasing Practices, Supply Chain Risks, and Human Rights: Workshop Training Series

Designed and Delivered by Thrive Collaborative



# Workshop Training Series

*From March through June 2021, the Partnership for Sustainable Textiles (PST) is hosting a four-part workshop training series online for members of PST and Fair Wear. Delivered by leading practitioners from Thrive Collaborative, the series will address some of the most pressing issues companies are currently facing as they roll out their responsible purchasing programmes. From reacting responsibly to COVID-spurred downturns in orders to tips on negotiating around open costing with suppliers, the training offers support to CSR staff AND purchasing staff and other related staff with a view to effectively integrating responsible purchasing practices into company practices.*





Date



Language



Target Audience

# 1

## Purchasing Practices, Supply Chain Risks and Human Rights

### Description:

This session targets CSR managers who seek to develop a company-specific strategy for integrating responsible purchasing practices into their company's workflow. The training is designed to meet companies where they are now – whether they are just starting out or are seeking to build on solid foundations they have already laid. The workshop's focus is developing internal alignment and finding allies within your brand to foster progress.



Thursday, 25 March 2021  
10:30 am – 12:00 pm CET



English



CSR managers

# 2

## Strategic Sourcing in the Wake of COVID: Supply Chain Consolidation, Risk Bearing, and Responsible Exit

### Description:

This session shoots straight at the heart of the impact that the COVID crisis is having on purchasing practices – and by extension, on workers. Most supply chains will be rocked by lockdowns in Europe. What steps need to be taken now to ensure your company is not responsible for significant harm to the workers who make your products?



Thursday, 29 April 2021  
10:30 a m – 12:00 pm



English



Buyers and key decision-makers in companies (CSR staff welcome)

## 3

### Relationships with Suppliers: The Groundwork Needed for Open Costing and Responsible Purchasing'



Thursday, 27 May 2021  
10:30 am – 12:00 pm



English



Buyers and key decision-makers  
in companies (CSR staff welcome)

#### Description:

Typically, in the garment industry, purchasing departments are rewarded if they are able to procure quality products, on time, from manufacturers who are able to respond flexibly to changes, and at a low price. The relationships that emerge with suppliers can therefore take on a range of detrimental characteristics. How do these characteristics align with due diligence around costing and other human rights? How can these relationships be tweaked to set the groundwork for transparency in costing and other due diligence activities? If your company seeks to engage in 'open costing,' it is vital to have these relationship foundations in place.

## 4

### Costing for Human Rights: Tips and Tools for Open Costing



Thursday, 24 June 2021

10:30 am – 12:00 pm:  
for purchasing  
department colleagues

13:30 pm – 15:00 pm:  
for CSR colleagues



English



Buyers and CSR staff, separately

#### Description:

In these sessions, the concepts of 'labour minute costing' or 'open costing' are outlined and participants receive hands-on access to existing tools and knowhow required to engage in open costing with your company's suppliers. Open costing requires different understanding from different departments in your company. CSR staff must understand the concept and feel comfortable engaging with purchasing colleagues (and other departments, e.g. finance and C-suite executives) to roll-out open costing. Purchasing colleagues will need to have in-depth knowledge of tools and how they relate to current company pricing/costing practices. For this reason, two separate sessions will be on offer, with specialist trainers to support purchasing and CSR professionals, respectively.

## About Thrive Collaborative

Thrive Collaborative is a pro-worker consultancy that combines human rights expertise and deep, hands-on knowledge of the entire garment value chain – from the CMT shop floor to the point of sale. Working closely with a broad array of stakeholders – from brands to policymakers, trade unionists to suppliers – Thrive delivers concrete, practical, impactful solutions for today's – and tomorrow's – garment industry.

### The four PST workshop sessions will be led by the Directors of Thrive Collaborative:



**Klaus Hohenegger** brings to workshops more than 25 years of managerial experience running a number of apparel factories and working with(in) the sourcing and buying departments of numerous brands. Klaus is director of Sourcing Solutions GmbH, where for more than a decade he has worked with brands and suppliers on product development, sourcing, manufacturing, and CSR. Klaus has won global recognition for his innovative work with Fair Wear and other initiatives, developing tools and methodologies to integrate living wages in product costs.



**Anne Lally** is an expert in human rights and the garment industry, with more than 20 years' experience working with both industry and civil society. She developed numerous living wage tools at Fair Wear, where she has been Senior Advisor for more than ten years. In her work with a range of international MSIs and NGOs, Anne employs a systems thinking approach to create practical solutions for improving conditions in supply chains. She is Chair of [Katalyst Initiative](#) and served as executive director of a US fair trade organisation.

Sessions build on each other. Although it is not required, it is advisable to try to have your company represented in each session. Spaces are limited. Please sign up for each session by contacting [Theresa.Jentsch@giz.de](mailto:Theresa.Jentsch@giz.de). For the first session please sign up by **March 10th**. Please indicate which initiative (PST/FW) you are a member of. Meeting agenda will be circulated two weeks before each session.

*"We hope you will join us as we together push the boundaries of current practices towards a more sustainable global garment industry."*